

J. Gregory Reid, PhD

48 Arbor Way
Groton, MA 01450
(518)-322-9402
jgreid1@gmail.com

EMPLOYMENT EXPERIENCE

Chemistry Consultant, Groton, MA, May 2012 – Present

- Founded a consulting firm to help companies involved in R&D, chemical sourcing and custom synthesis adjust to and benefit from changes in the pharmaceutical industry

Vice President of Technology, PCI Synthesis, Devens, MA, July 2009 – May 2012

- Responsible for all R&D at this US-based Contract Manufacturing Organization
- Expanded R&D capabilities and capacity, grew contract research revenues and customer base more than 2-fold in a two-year period
- Department is responsible for creating, developing and transferring chemical processes for clinical candidates and generic APIs

Executive Vice President, Head of Process and Scale Up, Sai Advantium Pharma Ltd., Hyderabad, India, June 2007 – November 2008

- Responsible for all aspects of process R&D, analytical R&D and manufacturing at one of India's leading Contract Research Organizations
- Recruited a talented leadership team and reorganized the Process & Scale Up division, leading to improved outcomes and increased capabilities
- Focused on improving all aspects of customer service, resulting in significantly higher levels of customer satisfaction and substantial revenue and profitability increases
- Spent 50-60% of my time in India
- Left in November 2008 to attempt starting an international CRO focused on providing development APIs, which was abandoned in May 2009 due to financing difficulty

Visiting Professor, Chemistry Department, Union College, Schenectady, NY, (Two-year teaching and research appointment), September 2005 – June 2007

- Taught Organic Chemistry to undergraduate students
- Established a research program in organic synthesis
- Remained involved in collaborative research project as an unpaid faculty member at the end of my two year appointment (Research Professor)

Site Director, Cambrex Center for Technical Excellence, Cambrex Corporation, North Brunswick, NJ, September 2004 – August 2005

- General Manager of the Cambrex Center for Technical Excellence in North Brunswick, NJ
- Projects covered a wide range of life science topics, including small molecule process R&D, GMP synthesis of highly potent drug candidates, polymer-drug conjugate synthesis, and biologically-based in-vitro screening technology
- Contract revenues doubled and customer satisfaction increased significantly during my tenure as Site Director
- Continued working with Cambrex as a consultant after moving to Union College

Director; Senior Director, Chemical Development, Albany Molecular Research, Inc., Syracuse, NY, February 2000 – July 2004

- Became Director, Process R&D, after sale of AAO to Albany Molecular Research

- Assigned responsibility for operations at the renamed Syracuse Research Center
- Revenue quadrupled over three years (to \$6.8 million in 2002); total staff grew from 14 to 55
- Promoted to Senior Director in 2002
- Relocated to Albany in 2003, becoming responsible for all of Chemical Development company-wide

Co-Founder, Chief Technical Officer, American Advanced Organics, Syracuse, NY, May 1998 – February 2000

- Co-founded a lab-based custom synthesis company
- With one other PhD chemist, supervised more than 90 projects over a 2-year period
- Served as Chief Technical Officer, helping to grow the company to fourteen employees and \$1.65 million in annual revenue in our second year in business
- Successfully negotiated sale of company to Albany Molecular Research after two years in operation

Department Head; Assistant Director; Associate Director, Chemical Development, Bristol-Myers Squibb Company, Syracuse, NY, March 1992 – May 1998

- Managed department of 10-15 chemists
- Championed and led the upgrade of analytical instrumentation used for process development (acquired LC-MS, GC-MS, React-IRs, RC-1 calorimeter, plus upgraded many other tools)
- Managed chemistry efforts on multiple projects, the majority of which were process development efforts on anti-infective, CNS, or cardiovascular agents

Scientist; Research Scientist; Senior Research Scientist, Chemical Process Research and Development, The Upjohn Company, Kalamazoo, MI, August 1985 – March 1992

- Developed processes for several proprietary drugs in development (various therapeutic areas)
- Invented and developed improved syntheses for many important steroid products

EDUCATION

Postdoctoral Research Fellow, 1984 - 1985. Harvard University, Department of Chemistry, Cambridge, MA

- Organic synthesis research with Prof. E. J. Corey (1990 Nobel Laureate in Chemistry)
- Funded by individual NIH Fellowship; proposal was independently written by me

Doctor of Philosophy (Organic Chemistry) - December, 1983. University of Wisconsin - Madison

- Organic synthesis research with Professor Edwin Vedejs
- Awarded a Wisconsin Alumni Research Foundation Fellowship, 1979-1980
- Awarded a NSF Graduate Fellowship, 1980 - 1983

Bachelor of Science (Chemistry - Honors) - May, 1979. University of Michigan

HONORS

- Invited Speaker, Gordon Research Conference, Organic Reactions & Processes, 2001
- President's Award, Bristol-Myers Squibb Company, 1995
- Fine Chemical Division Special Achievement Award, The Upjohn Company, 1991
- National Institutes of Health Postdoctoral Fellow, 1984-1985
- National Science Foundation Graduate Fellow, 1980-1983
- Wisconsin Alumni Research Foundation Fellow, 1979-1980